# CRUISES international

# It is about the $journey \stackrel{\circ}{\mathbb{D}} \dots$ to the destinations



QUICK REFERENCE GUIDE









#### **ROYAL CARIBBEAN INTERNATIONAL**

28 Ships, 7 Classes Adventure Seekers

# CELEBRITY CRUISES

15 Ships, 4 Classes

#### **AZAMARA**

4 Ships

Boutique Style Cruising

#### **OCEANIA CRUISES**

7 Ships, 3 Classes Small Ship Luxury Cruising

#### **SHIPS AND CAPACITY**

Icon Class (Arriving 2024):7 514 GuestsOasis Class:5 402 GuestsQuantum Class:4 180 GuestsFreedom Class:3 634 GuestsVoyager Class:3 286 GuestsRadiance Class:2 112 GuestsVision Class:2 048 Guests

#### SHIPS AND CAPACITY

Edge Class: 2 918 Guests
Solstice Class: 3 046 Guests
Millennium Class: 2 184 Guests
Xpedition Class: 100 Guests

#### **SHIPS AND CAPACITY**

Azamara Onward: 702 Guests
Azamara Pursuit: 702 Guests
Azamara Journey: 702 Guests
Azamara Quest: 702 Guests

# ALLURA CLASS

**DESTINATIONS** 

Allura (Debuting 2025): 1200 Guests Vista: 1200 Guests

#### O-CLASS

Marina & Riviera: 1250 Guests

#### R-CLASS

Regatta: 670 Guests Insignia: 670 Guests Nautica: 670 Guests Sirena: 670 Guests

#### **DESTINATIONS**

- Alaska Asia Australia & New Zealand Arabian Gulf & North Africa • Caribbean & The Bahamas • Mexico
- North America Furope

Panama Canal • South America • Transatlantic & Transpacific • Panama Canal • World Cruise

#### **DESTINATIONS**

- Alaska Africa (North Africa) Asia Australia & New Zealand Bahamas, Bermuda, Canada & New England, Caribbean Europe Galapagos Hawaii
- Mediterranean Mexico Panama Canal
- Pacific Coast South America Transpacific Transatlantic

#### **DESTINATIONS**

- Asia Africa & Middle East Americas & Caribbean
- Australia & New Zealand Europe Mediterranean
- Panama Canal South America Transoceanic
- Europe: Mediterranean, Greek Isles, Aegean & French Riviera • Northern Europe: Baltic & Scandinavia, British Isles & Ireland, Northern Fiords, Greenland & Iceland
- North America: Alaska, Canada & New England
- The Tropics: Caribbean, South America & Bermuda
- Central America: Mexico, Panama Canal, Pacific Coast
- The Exotics: Asia, India, Africa, South Pacific & Tahiti, Australia & New Zealand, Middle East & Holy Lands
- World Cruises

#### **POINTS OF DISTINCTION**

- Family-friendly cruise line
- Each class of ship is innovative, bold & offers an adventurous cruising experience
- Voted the Best Cruise Line Overall for 20 consecutive years by Travel Weekly
- The boldest onboard thrills & activities onboard which include a FlowRider® (Surf simulator), rock climbing wall, onboard ice-skating rink, bumper cars, laser tag & much more
- Spectacular dining options for all occasions, casual or elegant with an Alice in Wonderland inspired restaurant on board
- Breath-taking entertainment including Broadway musicals like Chicago, Hair Spray, Mama Mia, Grease & We Will Rock You
- Firsts at Sea which include the NorthStar observation capsule; an Aquatheatre, Ripcord by iFly (Skydiving simulator), a bionic bar & the tallest slide at sea -Ultimate Abyss
- First for Royal experiences Crown's Edge a first-of-its-kind combination rope's course, high plank skywalk, obstacle course only on Royal Caribbean's lcon Class plus the first suspended infinity pool at sea
- World-class accommodations with boardwalk & central park balcony staterooms
- All-inclusive suite program
- Complimentary kids programme from 6 months to 17 years
- VOOM The fastest internet at sea
- Latest technology on board
- Perfect Day @ CocoCay Royal's Exclusively owned private island in the Bahamas

#### **INCLUSIONS**

Your cruise fare includes: accommodation, all meals in complimentary dining venues, entertainment & onboard activities, youth & teen programmes, & fitness centre onboard.

## **POINTS OF DISTINCTION**

- An award-winning luxury resort at sea
- Destination Delivery guests can visit up to 8 destinations in one sailing with overnights & longer stays in port
- Culinary Expertise allows you to dine in a new restaurant at every meal
- Speciality Dining Experiences Le Petit Chef a one-of-a-kind animated dining concept
- World class accommodation that rival the world's best boutique hotels
- Accessible Staterooms
- Infinite veranda staterooms
- Holistic Wellness experience including a spa inspired AquaClass stateroom & restaurant for the healthy conscious traveller
- The Retreat: All suites, all exclusive, all-inclusive experience including an exclusive outdoor space – Retreat Deck
- Only authorised Apple reseller at sea
- Magic Carpet The world's first cantilevered, floating platform that reaches heights of 13 stories above sea level
- The Lawn Club (Solstice Class) the first & only cruise line to offer a 1/2-acre real grass at sea
- Offer winter Mediterranean cruises in 23/24

# INCLUSIONS

Your cruise fare includes: accommodation, all meals in complimentary dining venues, entertainment, youth & teen programme, & fitness centre onboard. Or upgrade to the all included option - wi-fi, drinks & tips included.

# **POINTS OF DISTINCTION**

- Generously inclusive
- 380+ overnights & 850+ late night stays
- Smaller boutique ships allow you to dock closer to destinations & access less travelled ports
- Destination immersion experience allows guests to dive deeper into culture, customs, cuisine both on shore & aboard the ship
- Azamazing Celebrations exclusive custom-designed & complimentary one-of a kind experience on shore
- Personalised Service: 4 Crew to 7 guests
- Offer country intensive voyages
- Themed Cruises (Holidays, World Events & Perry Golf Cruises)
- Country club atmosphere with no dress code
- White night themed parties onboard

#### INCLUSIONS

Your cruise fare includes: accommodation, select standard spirits, international beers & wines, bottled water, soft drinks, speciality teas & coffees, gratuities, self-service laundry, shuttle service to & from port communities, anytime dining, complimentary Azamazing celebration.

## **POINTS OF DISTINCTION**

- Small ship luxury cruising
- Curated Travel Experiences
- The Finest Cuisine at Sea®
- Country club casual ambience on board
- A variety of distinctive open-seating restaurants, all at no additional charge
- Gourmet cuisine curated by world-renowned Master Chef Jacques Pépin
- Award-winning itineraries featuring more than 600 alluring destinations
   Spectacular port-intensive voyages featuring
- overnight visits & extended evening port stays
- Exceptional personalized service
   Epicurean enrichment programs, including immersive Culinary Discovery Tours™ in the world's most fascinating destinations
- With Oceania's simply MORE offer, enjoy more value, greater choice & more convenience: With FREE Shore Excursion credit, FREE Champagne, wine & beer FREE Gourmet Specialty Dining & Unlimited Wi-Fi

#### INCLUSIONS

Your cruise fare includes: accommodation, all meals onboard, entertainment onboard, free shuttles from port to city centre in many ports of call, free specialty restaurants all at no additional charge, free & unlimited soft drinks & bottled water, free cappuccino, espresso, teas & coffees, juices, free room service menu available 24 hours a day & more.

#### **RECOMMENDED GUESTS**

- Multi-generational families
- First time cruisers, couples & singles
- Active & adventurous travellers
- Rates between 4 to 4.5 star depending on ship & class

#### **RECOMMENDED GUESTS**

- First time cruisers, couples & singles
- Families with older kids
- Empty nesters who enjoy a refined luxury experience
   Adventurous travellers, foodies, cultural enthusiasts &
- indulgence seekers
  Rates between 4.5 to 5 star depending on ship & class

#### **RECOMMENDED GUESTS**

- Guests who value unique destinations & prefer spending more time exploring
- Not recommended for children
- Rated 5 star

## **RECOMMENDED GUESTS**

- Baby boomers aged 50+
- Food & culture enthusiasts
- Experienced & past guests
- Enjoys port intensive & immersive itineraries
- Not recommended for children
- Rated 5 star









# SEABOURN

7 Ships 6\* All Inclusive Luxury

#### WINDSTAR CRUISES

6 Ships
Intimate Luxury Cruising

#### **AMAWATERWAYS**

28 Ships

Premium Luxury River Cruising

#### **SEADREAM YACHT CLUB**

2 Yachts

All Inclusive Yachting Experience

#### **SHIPS AND CAPACITY**

Seabourn Pursuit:264 GuestsSeabourn Venture:264 GuestsSeabourn Ovation:600 GuestsSeabourn Encore:600 GuestsSeabourn Quest:450 GuestsSeabourn Sojourn:450 GuestsSeabourn Odyssey:450 Guests

#### SHIPS AND CAPACITY

Wind Surf: 342 Guests
Wind Star: 148 Guests
Wind Spirit: 148 Guests
Star Pride: 312 Guests
Star Breeze: 312 Guests
Star Legend: 312 Guests

#### SHIPS AND CAPACITY

28 Ships From 28 – 196 Guests

#### **SEADREAM YACHTS**

SeaDream I & II: 112 Guests

#### **DESTINATIONS**

Alaska • Amazon • Antarctica & South America • Arabia, Africa & India • Arctic • Asia • Australia, New Zealand & South Pacific Islands • Canada & New England • Caribbean • Expedition Cruises • Mediterranean • Northern Europe • Northwest Passage • Panama Canal & Pacific Coast • South Pacific • Transatlantic • World & Grand Cruises

#### **DESTINATIONS**

Alaska • Asia • Australia, New Zealand & South Pacific Islands • Canada & New England • Caribbean • Costa Rica & Panama Canal • Expedition Cruises • Holy Land • Mediterranean • Northern Europe & Iceland • Middle East • Tahiti • Themed Cruises • Culinary & Wine Cruises

#### **DESTINATIONS**

Asia - Vietnam & Cambodia • Europe • Egypt • Colombia

#### **DESTINATIONS**

Caribbean • Mediterranean • Transatlantic • Wine Voyages

#### **POINTS OF DISTINCTION**

- All-inclusive, ultra luxury cruising
- Intimate ships with a private club atmosphere
- One of the highest space per guest ratios in the industry
- Intuitive & personalized service
- Intimate size ships allow guests to sail where larger ships cannot go
- Visit hidden harbours & marquee ports
- All ocean-front suites
- Tipping is neither required, nor expected
- World-class dining, further enhanced through a culinary partnership with Chef Thomas Keller
- A choice of dining venues to suit every taste
- Highest rated spa at sea
- Extensive selection of shore excursions

#### INCLUSIONS

Your cruise fare includes: accommodation, complimentary premium spirits & fine wines available on board at all times, welcome champagne & complimentary in-suite bar stocked with your preferences, gratuities, complimentary dining in all venues, Seabourn Conversations®, connecting with visionary experts, an evening entertainment experience in collaboration with Sir Tim Rice & much more.

#### **POINTS OF DISTINCTION**

- Private yacht-style cruising
- A guest capacity of between 148 & 342 guests
- Intimate yachts allow for the luxury of time, space & freedom
- Docks in the heart of villages, cities & remote islands
- Visit smaller, less visited ports of call
- Immersive experiences on board & in the destinations
- Authentic cultural experiences
- No jam packed on board programs
- Watersports platform
- World class dining inspired by the partnership with the James Beard Foundation

#### INCLUSIONS

Your cruise fare includes: accommodation, dining at specialty restaurants & 24-hour room service, non-alcoholic beverages, including sodas, specialty coffee & tea, bottled water, & zero-proof cocktails, complimentary Watersports Platform equipment & snorkel gear with an option to make your cruise all-inclusive with an All-Inclusive fare which includes unlimited beer, wine, cocktails, gratuities & wi-fi onboard.

#### **POINTS OF DISTINCTION**

- Modern luxury river cruising
- Family owned & operated with more than 20 + year's experience
- Every day is a "see" day rather than a "sea" day
- Travel through the very heart of each destination
- The luxury of space
- Intimate & contemporary ships of approximately 156 guests
- Offer a fleet of complimentary bikes, a fleetwide wellness program & The Chef's Table specialty restaurant - all of which are included in the cruise fare
- Offer personalized service
- A variety of included shore excursions for gentle, regular & active guests
- A dedicated wellness program & healthy cuisine options
- Award winning dining experiences

# INCLUSIONS

Your cruise fare includes: accommodation, bottled water replenished daily, wellness activities, Internet & Wi-Fi access, daily entertainment, all onboard dining in a variety of venues, welcome cocktail, welcome dinner, La Chaîne des Rôtisseurs dinner, Captain's Cocktail & Gala Dinner, unlimited fine wine, beer & soft drinks with lunch & dinner, unlimited sparkling wine & fresh juice with breakfast, Immersive tours in every destination & more.

# **POINTS OF DISTINCTION**

- Modernized & personalized luxury
- Casual elegance
- Inclusive
- Thoughtful, genuine, highly anticipatory service
- Expertly crafted dishes for the most demanding of connoisseurs
- Al Fresco dining options
- Yachting to smaller, more intimate ports
- Unique, off-the-beaten path
- Onboard wellness program
- $\bullet~$  CHAMPAGNE & CAVIAR SPLASH  $^{\text{\tiny{TM}}}$  in the Caribbean
- Sleep under the stars
- Balinese Dream Beds
- Watersports Marina Platfrom with all of the water sports equipment for guests to enjoy

# INCLUSIONS

Your cruise fare includes: accommodation, Bvlgari® bath amenities, all gourmet meals expertly prepared a la minute, 24-hour room service, gratuities, open bar with select premium brands, daily selection of wines to accompany lunch & dinner, Water "toys" from the yacht's marina, Golf simulator with 30 signature golf courses, crew-led shore side activities, SeaDream's Champagne & Caviar Splash™ in the Caribbean, special Dessert Extravaganza, signature Balinese Dream Beds with elevated views of the sea, Starlit Movies™ (on deck under the stars & more

#### **RECOMMENDED GUESTS**

- Active &/or retired professionals aged 55-60+
- Well-travelled & affluent guestsNot recommended for children
- Rated 6 star

#### **RECOMMENDED GUESTS**

- Affluent guests aged between 40 to 70
- Primarily married couplesProfessionals, business owners
- Well-educated, discerning world travelers & Experienced cruisers
- Interested in the arts, environmental issues, food. & wine
- Rated 4 4.5 star

# **RECOMMENDED GUESTS**

- Luxury clientele
- Well educated & well-travelled
- Interests in fine art, classical music, cultural experiences, history, wine, golf & exceptional culinary experiences
- Rated 5\*

#### **RECOMMENDED GUESTS**

- Baby Boomers
- Young at heart irrespective of age
- Executives & professionals
- Active outdoor lovers, boat owners, empty nesters
- Rates 5\*

# PROUDLY REPRESENTING THE WORLD'S LEADING CRUISE LINES IN SOUTHERN AFRICA

# HELPFUL HINTS BOOK A CRUISE & EARN COMMISSION IN USD!

Initiate the "cruise conversation" with your client. Unpack their expectations by talking budget, destination, & type of experience that they are looking for.

Elaborate the value for money & inclusive nature of a cruise holiday, remember to mention the convenience of seeing more than one destination with one vessel. Highlight payment structures -A deposit is required to secure the booking & final payment is due approx. 95 days prior to departure date. Speak to your business development manager or our reservations team about our Price Match Policy. Follow up is key & call Cruises International if you need support to close your sale, we are happy to help.

# **CRUISE PLANNER**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
Mediterranean				<b>←</b>							<b>→</b>	
Northern Europe					<b>←</b>				<b></b>			
Caribbean	<del></del>											<b>→</b>
Asia	<b>←</b>											<b>→</b>
Australia & New Zealand	<del></del>			<b></b>						<b>←</b>		<b>→</b>
Alaska					<b>←</b>				<b>→</b>			
The Middle East & Dubai	<b>←</b>		<b>→</b>									$\longleftrightarrow$
South America	<b>←</b>			<b>→</b>					<b>←</b>			<b></b>



011 327 0327 | reservations@cruises.co.za | www.cruises.co.za | #wearecruises | f Cruises International | 0 cruises int | in Cruises International















