

Partner News - September

We must first apologise for the lack of a Partner News in August. Not sure how we missed it but must have been the excitement of the Zambian Democratic Elections followed by the celebration around the Inauguration of our 7th President of the Republic of Zambia, Hon. Hakainde Hichilema.

After two very tough months for both the airline and the country while Zambia went through its 3rd COVID wave we are very pleased to see some return of international visitors and an increase in demand across all routes.

Key items in this newsletter include updates and details of the 2022 Lower Zambezi schedule and our newly added Ndola- Lusaka early morning flights to allow longer business days in Lusaka and better connections onto Joburg.

It has been a challenging year for everyone but as we look to the hotter months, Independence Day celebrations, the Emerald and the Festive Season we are feeling a lot more positive about the future and we hope you are too 😊

Thank you as always for your continued support and patience and we wish you all the best for the last few months of the year.

Update on New Airports

The new airports are looking wonderful and it's great to see the progress made.

Kenneth Kaunda International Airport (KKIA – Lusaka)

The new airport is open and is Terminal 2 (T2)

All international flights are arriving and departing from T2 and all domestic flights are arriving and departing from T1

The walkway between the two terminal is operational and can be used by passengers to move between the two terminals.

Simon Mwansa Kapwepwe International Airport (SMKIA – Ndola)

The existing airport will be closed from last flight on 6 October

The new airport will open on 7 October

All passengers travelling to/ from Ndola from 7 October onwards will use the new Airport

Partnerships

Cemair - we continue our partnership with Cemair and have added two new routes to the codeshare; Gqeberha (PE) and George. We interline on all Cemair/ Proflight routes and other codeshare routes include Cape Town, Durban and Bloemfontein.

Qatar - the interline with Qatar is active and available to book

As a reminder, Proflight also has interline agreements with the following airlines:

- Cemair
- FlySafair
- Emirates
- Ethiopian Airlines
- Hahn Air
- Kenya Airways
- Qatar Airways
- RwandAir
- South African Airways

Vaccinations

Proflight is very pleased to advise that we have 75% of our employees fully vaccinated and hope to reach 90% by the end of the year. We will keep you updated but as this is a frequently asked question we felt it important to share with you so you can share with your customers.

Schedules

Just a reminder to please refer to the Knowledge Portal for detailed rate sheets/ fares and to download timetables/ schedules please go to <https://proflight-zambia.com/planning/when-do-we-fly.php#time-table-downloads>

Proflight Zambia - Joburg-Ndola via Lusaka New Flights

Proflight Zambia is offering very competitive fares and quick connections on Joburg-Ndola via Lusaka and vice versa. The schedule provides market the earliest southbound and latest northbound flights on the route. Ticketing either on P0/659 or on codeshare 5Z/225.

2022 Safari Season Schedule – Mfuwe and Livingstone

The 2022 Mfuwe/ Livingstone schedules are loaded and available for sale. We will look at additional flights in January 2022 and if demand is good and travel restrictions lifted in key markets we will consider adding flights to the Safari Season schedule.

2022 Lower Zambezi

We are very pleased to announce that the Lower Zambezi schedule has been finalised and will be loaded and available for sales by 24 September.

Summary of the schedule for Jun-Oct 2022 is:

- Mfuwe/ Jeki direct - 3 times weekly (Mon, Wed, Sun)
- Mfuwe/ Jeki via Lusaka - daily, 45 minute connection time in Lusaka on non-direct days
- Mfuwe/ Royal via Jeki - 3 times weekly (Mon, Wed, Sun)
- Mfuwe/ Royal via Lusaka - using seat rates. *Bookings for this route will open 15 October.*
- Livingstone/ Jeki - connections via Lusaka. Livingstone- Jeki via Lusaka 3 times weekly (Mon,

Wed, Sun), Jeki- Livingstone via Lusaka 4 times weekly (Tue, Thu, Fri, Sat)

- Lusaka/ Jeki - twice daily

- Lusaka/ Royal - 3 times weekly scheduled (Mon, Wed, Sun), other days/times seat rates available for minimum 2 passengers unless flight date is within 30 days then it is minimum 3 passengers - details on how to book seat rates to be advised. *Bookings for this route will open 15 October.*

Summary of the schedule for 1-31May and 1-15Nov 2022 is:

- Lusaka/ Jeki and Lusaka/Royal - once daily in afternoon

- Mfuwe/ Jeki and Mfuwe/ Royal via Lusaka:

- Mfuwe-Jeki/Royal in May twice weekly (Fri, Sun) Nov 4 times weekly (Tue, Thu, Fri, Sun)

- Jeki/Royal-Mfuwe 3 times weekly (Mon, Wed, Sun)

- Livingstone/ Jeki and Livingstone/ Royal via Lusaka:

- Livingstone-Jeki/Royal 3 times weekly (Mon, Wed, Sun)

- Jeki/Royal-Livingstone 4 times weekly (Tue, Thu, Fri, Sun)

Summary of the fares for 2022 are:

- Mfuwe/ Lower Zambezi fares remain as is and the same fare for direct or via Lusaka

- Livingstone/ Lower Zambezi fares (via Lusaka) remain as is

- Lusaka/ Lower Zambezi fares (Jeki/Royal scheduled and Royal seat rates) *reduced* from \$250 pp to \$190 pp excluding taxes

- Royal seat rates (non-scheduled) are minimum 2 pax unless booking is within 30 days then it is minimum 3 pax

ProCharter

ProCharter has two Caravans available for charter which are ideal for packages to Explore Zambia. We also have a range of other aircraft and can overnight to save on return flight costs where necessary. Please get in touch for quotes and more information reservations@procharterzambia.com