CRUISES international

It is about the journey $\mathring{\Box}$... to the destinations



QUICK REFERENCE GUIDE



CRYSTAL







ROYAL CARIBBEAN INTERNATIONAL

29 Ships, 7 Classes | Adventure Seekers

CELEBRITY CRUISES

17 Ships, 4 Classes | Nothing Comes Close

SHIPS AND CAPACITY

Icon Class • Star of the Seas (Debuting 2025): Oasis Class:	7 514 Guests 5 600 Guests 5 402 Guests
Quantum Class:	4 180 Guests
Freedom Class:	3 634 Guests
Voyager Class:	3 286 Guests
Radiance Class:	2 112 Guests
Vision Class:	2 048 Guests

SHIPS AND CAPACITY

Edge Class:	2 918 Guests
 Xcel (Debuting 2025): 	3260 Guests
Solstice Class:	3 046 Guests
Millennium Class:	2 184 Guests
Xpedition Class:	100 Guests

DESTINATIONS

- Alaska Asia Australia & New Zealand Caribbean & The Bahamas Mexico North America Europe
- Panama Canal South America
- Transatlantic & Transpacific

DESTINATIONS

Alaska • Africa (North Africa) • Asia • Australia &
New Zealand • Dubai • Arabian Gulf • Bahamas, Bermuda,
Canada & New England, Caribbean • Europe • Galapagos
Hawaii • Mediterranean • Mexico • Panama Canal • Pacific
Coast • South America • Transpacific • Transatlantic

POINTS OF DISTINCTION

- Family-friendly cruise line
- Each class of ship is innovative, bold & offers an adventurous cruising experience
- Voted the Best Cruise Line Overall for 21 consecutive years by Travel Weekly
- The boldest onboard thrills & activities onboard which include a FlowRider® (Surf simulator), rock climbing wall, onboard ice-skating rink, bumper cars, laser tag & much more
- Spectacular dining options for all occasions, casual or elegant with an Alice in Wonderland inspired restaurant onboard
- Breath-taking entertainment including Broadway musicals like Chicago, Hair Spray, Mama Mia, Grease & We Will Rock You
- Firsts at Sea which include the NorthStar observation capsule; an Aquatheatre, Ripcord by iFly (Skydiving simulator), a bionic bar & the tallest slide at sea – Ultimate Abyss
- First for Royal experiences Crown's Edge a first-of-its-kind combination rope's course, high plank skywalk, obstacle course only on Royal Caribbean's Icon Class plus the first suspended infinity pool at sea
- World-class accommodations with boardwalk & central park balcony staterooms
- All-inclusive suite program
- Complimentary kids programme from 6 months to 17 years
- VOOM The fastest internet at sea
- Latest technology on board
- Perfect Day @ CocoCay Royal's Exclusively owned private island in the Bahamas

INCLUSIONS

Your cruise fare includes: accommodation, all meals in complimentary dining venues, entertainment & onboard activities, youth & teen programmes, & fitness centre onboard.

POINTS OF DISTINCTION

- An award-winning, elevated experience at sea
- Destination Delivery guests can visit up to 8 destinations in one sailing with overnights & longer stays in port
- Culinary Expertise allows you to dine in a new restaurant at every meal
- Speciality Dining Experiences Le Petit Chef a one-of-a-kind animated dining concept
- World class accommodation that rival the world's best boutique hotels
- Accessible Staterooms
- Infinite veranda staterooms
- Holistic Wellness experience including a spa inspired AquaClass stateroom & restaurant for the healthy conscious traveller
- The Retreat: All suites, all exclusive, all-inclusive experience including an exclusive outdoor space Retreat Deck
- Only authorised Apple reseller at sea
- Magic Carpet The world's first cantilevered, floating platform that reaches heights of 13 stories above sea level
- The Lawn Club (Solstice Class) the first & only cruise line to offer a 1/2-acre real grass at sea
- Offer Winter Mediterranean cruises
- First for the brand calling on Perfect Day at CocoCay

INCLUSIONS

Your cruise fare includes: accommodation, all meals in complimentary dining venues, entertainment, youth & teen programme, & fitness centre onboard. Or upgrade to the ALL Included package inclusive of Wi-Fi and a Drinks package.

RECOMMENDED GUESTS

- Multi-generational families
- First time cruisers, couples & singles
- Active & adventurous travellers
- Rated between 4-star to 4.5-star depending on ship & class

RECOMMENDED GUESTS

- First time cruisers, couples & singles
- Families with older kids
- Empty nesters who enjoy a refined luxury experience
- Adventurous travellers, foodies, cultural enthusiasts & indulgence seekers
- Rated between 4.5-star to 5-star depending on ship & class





AZAMARA4 Ships | Boutique Style Cruising

OCEANIA CRUISES

7 Ships, 3 Classes | Small Ship Luxury Cruising

SHIPS AND CAPACITY

Azamara Onward: 702 Guests Azamara Pursuit: 702 Guests Azamara Journey: 702 Guests Azamara Quest: 702 Guests

SHIPS AND CAPACITY

ALLURA CLASS Allura (Debuting 2025): Vista:	1200 Guests 1200 Guests
O-CLASS	
Marina & Riviera:	1250 Guests

R-CLASS
Regatta: 670 Guests
Insignia: 670 Guests
Nautica: 670 Guests
Sirena: 670 Guests

DESTINATIONS

- Asia Africa & Middle East Americas & Caribbean
- Australia & New Zealand Europe Mediterranean
- Panama Canal South America Transoceanic

DESTINATIONS

• Europe: Mediterranean, Greek Isles, Aegean & French Riviera
• Northern Europe: Baltic & Scandinavia, British Isles & Ireland,
Northern Fjords, Greenland & Iceland • North America: Alaska,
Canada & New England • The Tropics: Caribbean, South
America & Bermuda • Central America: Mexico, Panama Canal,
Pacific Coast • The Exotics: Asia, India, Africa, South Pacific
& Tahiti, Australia & New Zealand, Middle East & Holy Lands
• World Cruises

POINTS OF DISTINCTION

- Generously inclusive
- 380+ overnights & 850+ late night stays
- Smaller boutique ships allow you to dock closer to destinations & access less travelled ports
- Destination immersion experience allows guests to dive deeper into culture, customs, cuisine both on shore & aboard the ship
- Azamazing Celebrations exclusive custom-designed & complimentary one-of-a-kind experience on shore
- Personalised Service: 4 Crew to 7 guests
- Offer country intensive voyages
- Themed Cruises (Holidays, World Events & Perry Golf Cruises)
- Country club atmosphere with no dress code
- White night themed parties onboard

INCLUSIONS

Your cruise fare includes: accommodation, select standard spirits, international beers & wines, bottled water, soft drinks, speciality teas & coffees, gratuities, self-service laundry, shuttle service to & from port communities, anytime dining, complimentary Azamazing celebration.

POINTS OF DISTINCTION

- Small ship luxury cruising
- Curated Travel Experiences
- The Finest Cuisine at Sea®
- Country club casual ambience on board
- A variety of distinctive open-seating restaurants, all at no additional charge
- Gourmet cuisine curated by world-renowned Master Chefs
- Award-winning itineraries featuring more than 600 alluring destinations
- Spectacular port-intensive voyages featuring overnight visits & extended evening port stays
- Exceptional personalized service
- Epicurean enrichment programs, including immersive Culinary Discovery Tours™ in the world's most fascinating destinations
- With Oceania's Your World Included™ offer, enjoy more value, greater choice & more convenience: With FREE Gourmet Specialty Dining, FREE Gratuities & Unlimited Wi-Fi & more.

INCLUSIONS

Your cruise fare includes: accommodation, all meals onboard, entertainment onboard, free shuttles from port to city centre in many ports of call, free specialty restaurants all at no additional charge, free & unlimited soft drinks & bottled water, free cappuccino, espresso, teas & coffees, juices, free room service menu available 24 hours a day & more.

RECOMMENDED GUESTS

- Guests who value unique destinations & prefer spending more time exploring
- Not recommended for children
- Rated 5-star

RECOMMENDED GUESTS

- Baby boomers aged 50+
- Food & culture enthusiasts
- Experienced & past guests
- Enjoys port intensive & immersive itineraries
- Not recommended for children
- Rated 5-star





SEABOURNWINDSTAR CRUISES7 Ships I 6-star All Inclusive Luxury8 Ships I Intimate Luxury Cruising

SHIPS AND CAPACITY

Seabourn Venture: 22 Seabourn Ovation: 66 Seabourn Encore: 66 Seabourn Quest: 44 Seabourn Sojourn: 44	264 Guests 264 Guests 500 Guests 500 Guests 50 Guests 50 Guests
Seabourn Odyssey: 4	50 Guests

SHIPS AND CAPACITY

Star Seeker (Debuting in 2025):	312 Guests
Star Explorer (Debuting in 2025):	312 Guests
Wind Surf:	342 Guests
Wind Star:	148 Guests
Wind Spirit:	148 Guests
Star Pride:	312 Guests
Star Breeze:	312 Guests
Star Legend:	312 Guests

DESTINATIONS

Alaska • Amazon • Antarctica & South America • Arabia, Africa & India • Arctic • Asia • Australia, New Zealand & South Pacific Islands • Canada & New England • Caribbean • Expedition Cruises • Mediterranean • Northern Europe • Northwest Passage • Panama Canal & Pacific Coast • South Pacific • Transatlantic • World & Grand Cruises

DESTINATIONS

Alaska • Japan • Tahiti & South Pacific Islands • Eastern Canada & New England • Caribbean • Costa Rica & Panama Canal • Canary Islands • South America • South Pacific • Grand Adventures • Cruise Tours • Mexico • Ocean Crossings • US Coastals • Mediterranean • Europe • Northern Europe

POINTS OF DISTINCTION

- All-inclusive, ultra luxury cruising
- All ocean-front suites luxuriously appointed, most with a private veranda
- Intimate ships with a private club atmosphere
- One of the highest space per guest ratios in the industry
- Intuitive & personalized service
- Intimate size ships allow guests to sail where larger ships
- Visit hidden harbours & marquee ports
- Tipping is neither required, nor expected
- World-class dining, further enhanced through a culinary partnership with Chef Thomas Keller
- A choice of dining venues to suit every taste
- Highest rated spa at sea
- Extensive selection of shore excursions
- Ventures by Seabourn®, optional shore excursions, enhance and extend your experience in select destinations

INCLUSIONS

Your cruise fare includes: accommodation, complimentary premium spirits & fine wines available on board at all times, welcome champagne & complimentary in-suite bar stocked with your preferences, gratuities, complimentary dining in all venues, Seabourn Conversations®, connecting with visionary experts, an evening entertainment experience in collaboration with Sir Tim Rice & much more.

POINTS OF DISTINCTION

- Private yacht-style cruisingA quest capacity of between 148 & 342 quests
- Intimate yachts allow for the luxury of time, space & freedom
- Docks in the heart of villages, cities & remote islands

& Iceland • Themed Cruises • Culinary & Wine Cruises

- Visit smaller, less visited ports of call
- Immersive experiences on board & in the destinations
- Authentic cultural experiences
- No jam packed on board programs
- Watersports platform
- World class dining inspired by the partnership with the James Beard Foundation

INCLUSIONS

Your cruise fare includes: accommodation, dining at specialty restaurants & 24-hour room service, non-alcoholic beverages, including sodas, specialty coffee & tea, bottled water, & zero-proof cocktails, complimentary Watersports Platform equipment & snorkel gear with an option to make your cruise all-inclusive with an All-Inclusive fare which includes unlimited beer, wine, cocktails, gratuities & wi-fi onboard.

RECOMMENDED GUESTS

- Active &/or retired professionals aged 55-60+
- Well-travelled & affluent guests
- · Not recommended for children
- Rated 6-star

RECOMMENDED GUESTS

- Affluent guests aged between 40 to 70
- Primarily married couples
- Professionals, business owners
- Well-educated, discerning world travelers & experienced
 cruitors
- Interested in the arts, environmental issues, food, & wine
- Rated 4-star to 4.5-star





AMAWATERWA 28 Ships Pren	YS nium Luxury River (Cruising	SEADREAM YACHT CLUB 2 Yachts All Inclusive Yachting Experience						
SHIPS AND CAPACITY			SEADREAM YACHTS						
28 Ships	From	28 - 196 Guests	SeaDream I & II:	112 Guests					

DESTINATIONS

Asia: Mekong, Vietnam & Cambodia • Europe: Danube, Seine, Rhine, Main, Moselle, Douro • Egypt: Nile

• Colombia: Magdalena

DESTINATIONS

Caribbean • Mediterranean • Transatlantic • Wine Voyages

• Scandinavia • Northern Europe

POINTS OF DISTINCTION

- Modern luxury river cruising
- Family owned & operated with more than 20 + year's experience
- Every day is a "see" day rather than a "sea" day
- Travel through the very heart of each destination
- The luxury of space
- Intimate & contemporary ships of approximately 156 guests
- Offer a fleet of complimentary bikes, a fleetwide wellness program & The Chef's Table specialty restaurant – all of which are included in the cruise fare
- Offer personalized service
- A variety of included shore excursions for gentle, regular & active guests
- A dedicated wellness program & healthy cuisine options
- Award winning dining experiences

INCLUSIONS

Your cruise fare includes: accommodation, bottled water replenished daily, wellness activities, Internet & Wi-Fi access, daily entertainment, all onboard dining in a variety of venues, welcome cocktail, welcome dinner, La Chaîne des Rôtisseurs dinner, Captain's Cocktail & Gala Dinner, unlimited fine wine, beer & soft drinks with lunch & dinner, unlimited sparkling wine & fresh juice with breakfast, Immersive tours in every destination & more.

POINTS OF DISTINCTION

- Modernized & personalized luxury
- Casual elegance
- Inclusive
- Thoughtful, genuine, highly anticipatory service
- Expertly crafted dishes for the most demanding of connoisseurs
- Al Fresco dining options
- Yachting to smaller, more intimate ports
- Unique, off-the-beaten path
- Onboard wellness program
- CHAMPAGNE & CAVIAR SPLASH™ in the Caribbean
- Sleep under the stars
- Balinese Dream Beds
- Watersports Marina Platform with all of the water sports equipment for guests to enjoy

INCLUSIONS

Your cruise fare includes: accommodation, Bvlgari® bath amenities, all gourmet meals expertly prepared a la minute, 24-hour room service, gratuities, open bar with select premium brands, daily selection of wines to accompany lunch & dinner, Water "toys" from the yacht's marina, Golf simulator with 30 signature golf courses, crew-led shore side activities, SeaDream's Champagne & Caviar Splash™ in the Caribbean, special Dessert Extravaganza, signature Balinese Dream Beds with elevated views of the sea, Starlit Movies™ (on deck under the stars & more

RECOMMENDED GUESTS

- Luxury clientele
- Well educated & well-travelled
- Interests in fine art, classical music, cultural experiences, history, wine, golf & exceptional culinary experiences
- Rated 5-star

RECOMMENDED GUESTS

- Baby Boomers
- Young at heart irrespective of age
- Executives & professionals
- Active outdoor lovers, boat owners, empty nesters
- Rated 5-star





2 Ships Exceptional at Sea		ATLAS OCEAN VOYAGES 3 Yachts Intimate Yachting Expeditions				
SHIPS AND CAPACITY			ND CAPACITY			
Crystal Serenity (Refurbished 2023):	740 Guests	World Voyager:	200 Guests			

606 Guests

DESTINATIONS

Africa and Indian Ocean • Alaska • Asia • Australia and New Zealand • Baltic and Northern Europe • Europe and the Mediterranean • North America and Canada • South America • South Pacific • The Americas and Caribbean • Grand Voyages • World Cruises

World Navigator: **DESTINATIONS**

World Traveller:

Antarctica • Arctic • Northern Europe • Iceland and Greenland

200 Guests 200 Guests

- Mediterranean South America Transoceanic Caribbean
- Patagonia and the Falklands

POINTS OF DISTINCTION

All-inclusive, ultra luxury cruising

Crystal Symphony (Refurbished 2023):

- Exceptional highly personalized service with some of the industry's leading passenger-to-crew ratios
- Immersing guests in the most incredible locations taking guests closer to the hidden ports of call
- Expansive suites and palatial veranda guest rooms, recently renovated to offer the utmost comfort and refined contemporary design
- Exceptional culinary dishes from around the world
- Onboard nutritionist, works in close collaboration with the chefs to create balanced menus that can cater to a variety of dietary preferences and requirements
- World Class Dining with unparalleled choices including the only 'Nobu' at sea
- Exceptional variety of entertainment and enrichment at sea experiences, including Computer University@Sea with media classes
- Full size pickleball courts and golf cages onboard
- Voted #1 in Condé Nast Traveler's Readers' Choice Awards, and the very best for food, service, nightlife, and romance in Travel + Leisure's World's Best Awards
- Onshore experiences curated by Abercrombie & Kent, leaders in global travel for over 60 years

INCLUSIONS

Your cruise fare includes accommodation; beverages, including select fine wines, champagne, premium spirits, and all non-alcoholic beverages such as bottled water, soft drinks, specialty coffees and gratuities. Restaurants are complimentary, except for The Vintage Room; At least one complimentary reservation to Osteria d' Ovidio and one complimentary reservation to Umi Uma; Butler service in all suites and guest rooms; an expansive complimentary in-suite dining menu; Wi-Fi/Internet access in-room and throughout the ship, signal permitting.

POINTS OF DISTINCTION

- Luxury 'Conscious Navigation' year-round expedition cruising with 1:1 quest-to-staff ratio
- Polar Category C- and Ice Class 1B-certified yachts to explore both the icy waters of Antarctica and warm seas of the Mediterranean
- Polar Expeditions with expedition leaders, naturalists, kayak guides, photographers and scientists to guide and educate through exploration of polar regions
- Marina Platform with water sports equipment and where guests can take a polar plunge into Arctic and Antarctic waters and embark on Zodiac Safaris
- Epicurean Expeditions with events hosted by a Tastes & Traditions Experts
- Cultural Expeditions with authentic, local experiences and onboard events and FREE cultural immersion on every youage
- Environmental stewardship with the latest hybrid power management and maximizing fuel efficiency, reducing impact on the environment
- Hydro-jet propulsion system that allows virtually silent cruising up to five knots for incomparable, up-close encounters while keeping the sensitive ecosystem in mind

INCLUSIONS

Your cruise fare includes accommodation; pre-paid gratuities; cultural immersion; gourmet dining, unlimited beverages, including fine wines, spirits and craft beers; open bars and lounges, including 24-hour bar service with specialty canapés; stocked in-room minibar; specialty coffees, teas and freshpressed juices; afternoon and high tea; champagne and gourmet canapés; 24-hour room service, including spirits, wine and beer; L'OCCITANE bath amenities; use of walking sticks and binoculars; reusable water bottle; butler service and expanded room service menu in suites. Additionally, on Polar Expeditions your cruise fare includes enrichment lectures and destination briefings; shore landings led by expert field guides; escorted sightseeing safaris by Zodiac; polar plunge; Atlas Ocean Voyages parka and vest; use of knee boots; 1-night pre-cruise hotel stay on all Antarctica expeditions; 1-night post-cruise hotel stay on select Antarctica expeditions.

RECOMMENDED GUESTS

- Retired professionals aged 60+
- Affluent luxury clientele, well-educated, discerning world travelers & experienced cruisers
- Interests in fine art, theatre; classical music, enrichment, cultural experiences, history, wine, golf & exceptional culinary experiences
- Rated 6-star

RECOMMENDED GUESTS

- Travellers with curious minds with a passion to experience cultures that move and enlighten them
- Intrepid explorers who thrive on a challenge
- Epicurean expedition culinary connoisseurs who want to indulge in fine wine and cuisine and immerse themselves in the experiences and food cultures of different Mediterranean regions
- Rated 6-star

PROUDLY REPRESENTING THE WORLD'S LEADING CRUISE LINES IN SOUTHERN AFRICA

HELPFUL HINTS BOOK A CRUISE & EARN COMMISSION IN USD!

Initiate the "cruise conversation" with your client. Unpack their expectations by talking budget, destination, & type of experience that they are looking for.

Elaborate the value for money & inclusive nature of a cruise holiday, remember to mention the convenience of seeing more than one destination with one vessel.

Highlight payment structures - A deposit is required to secure the booking & final payment is due approx. 95 days prior to departure date. Speak to
your business
development
manager or our
reservations team
about our Price
Match Policy.

Follow up is key.
If you need support in closing a sale contact us for assistance, we are happy to help.

CRUISE PLANNER

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC
Mediterranean				←							\longrightarrow	
Northern Europe					←							
Caribbean	←											\longrightarrow
Asia	←											
Australia & New Zealand	—									←		
Alaska					\leftarrow							
The Middle East & Dubai	←											\longleftrightarrow
South America	←								←			

















CRYSTAL





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