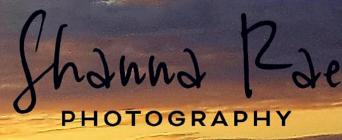


ALCORIA FALLO

Africa's Eden Tourism Association members and affiliates





Africa's Eden Tourism Association

Is the first regional, membership driven destination marketing and sales facilitation platform for the tourism sector in Botswana, Namibia, Zambia and Zimbabwe

The Association is based on inclusivity and represents all levels of tourism in the destination, based on a pay-to-play system. The Africa's Eden brand prompts recognition of the region being a single destination with several stops & the foundation is the strength of collective marketing.

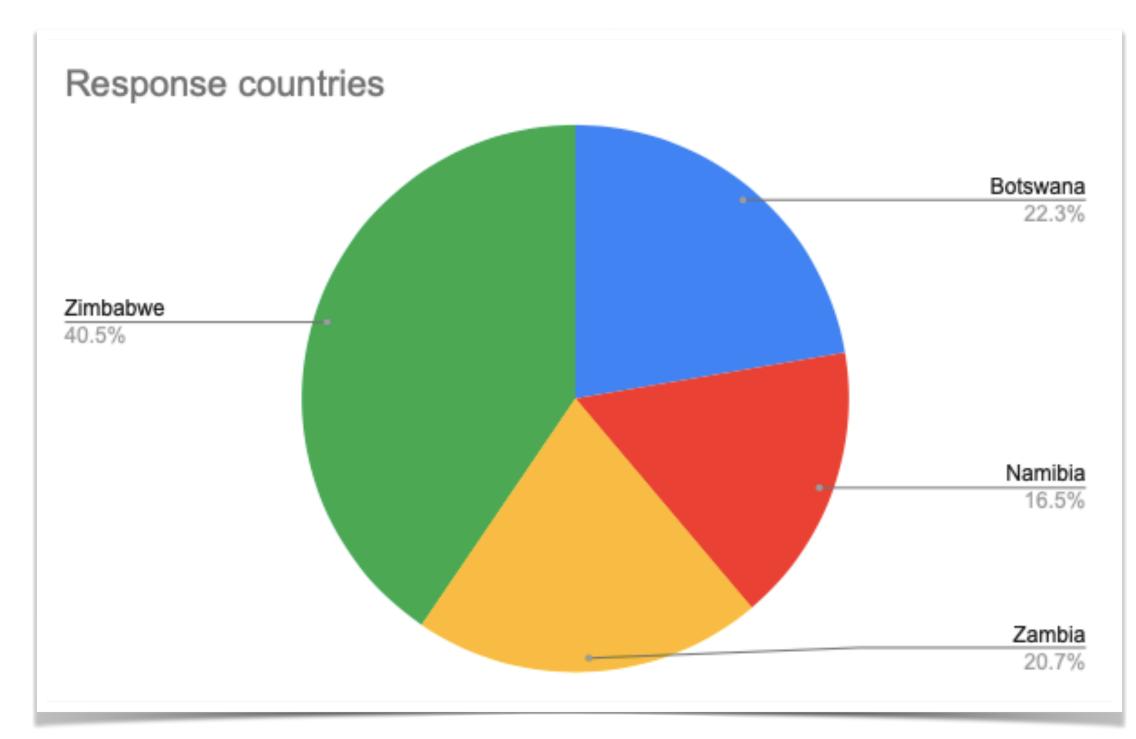


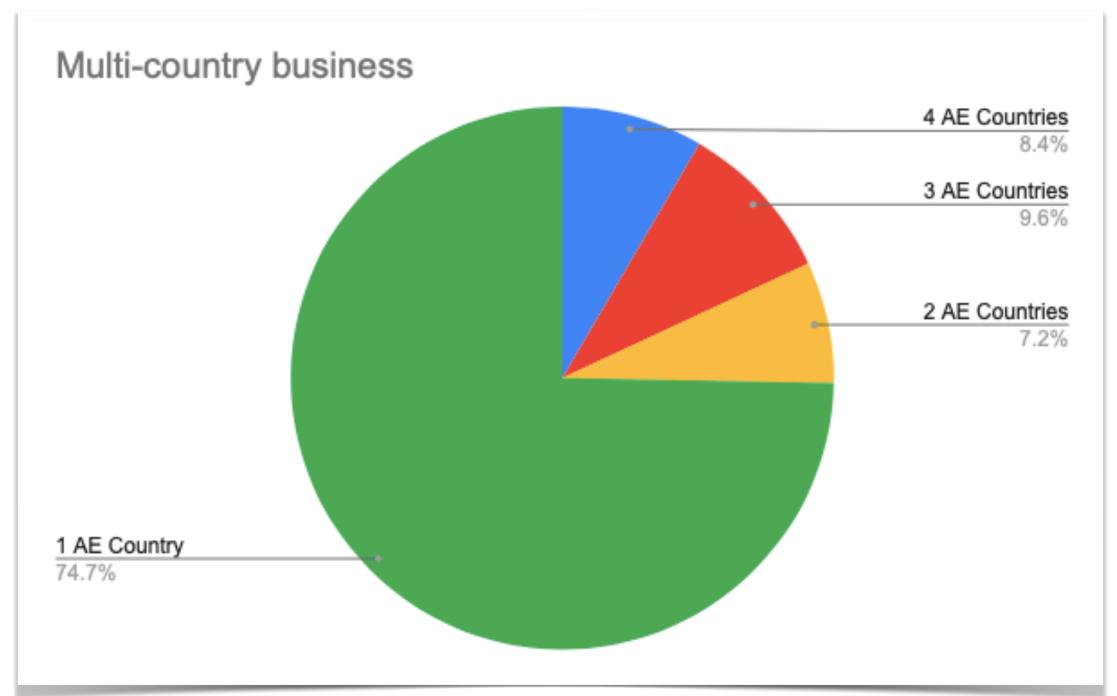
Data source for the survey

It is important to note that tourism in Africa's Eden is often multicountry and is negatively affected by source market travel bans **AND** local state Covid entry protocols.

This is a snap survey of 80 select members; considered representational but is a small % of the total.









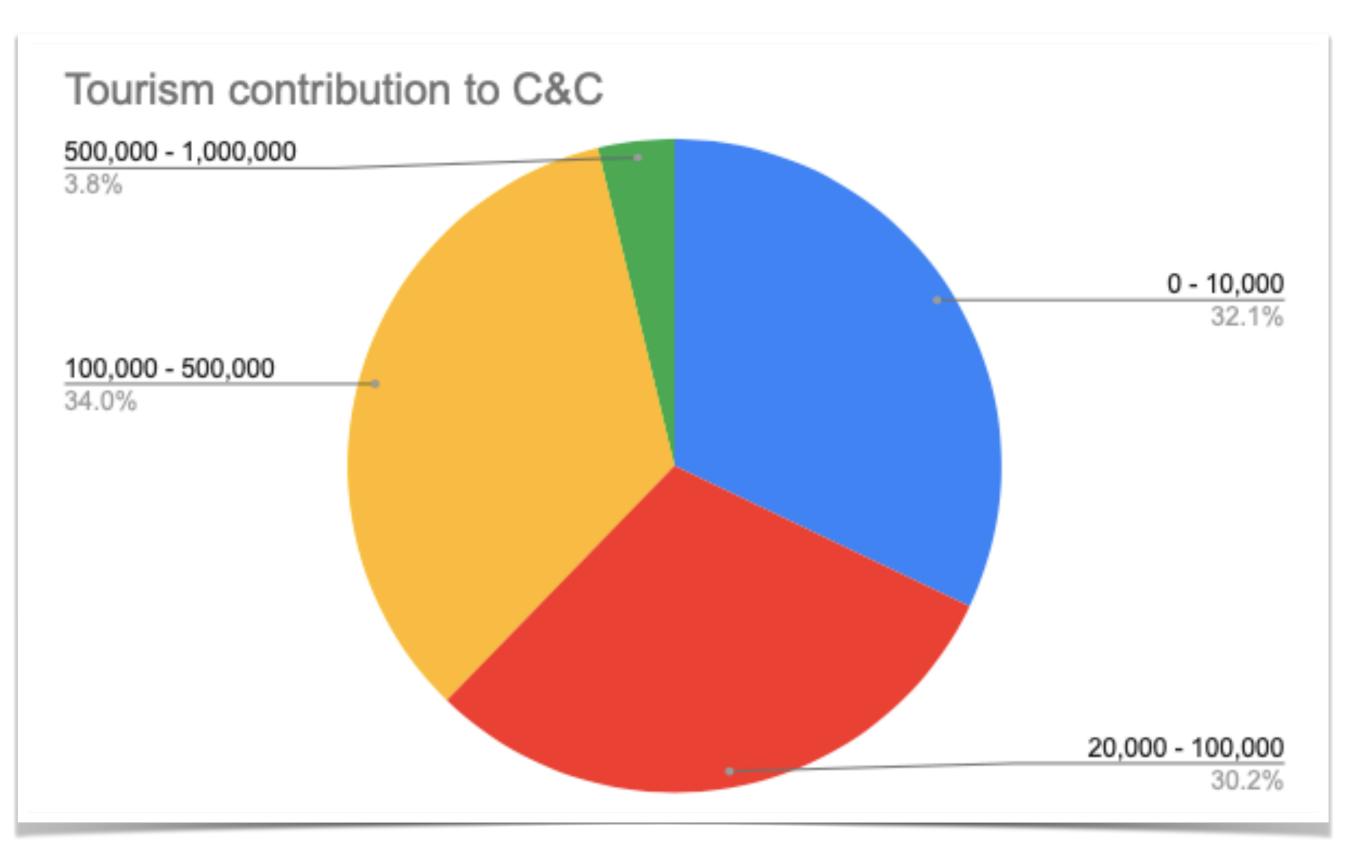
Total NOT spent on conservation & community since Covid-19 by under 60 companies



US\$6,715,100

- In many countries tourism contributes the largest and/or only funding to conservation & community.
- As tourists stopped travelling so did the ability of tourism business to contribute.
- Average of **US\$126,700 per business** contribution lost since start of Covid-19
- Only one business continued 100% funding of conservation due entirely to external philanthropic donations outside of their tourism business.





Average of 72% decrease in annual contribution to Community And Conservation



Poaching & infringement to conservation

- Average of 95 incidences per tourism area in which business operates in since start of Covid-19.
- Increase of1000s of snares
- Increase of firewood & subsistence poaching
- "witness to a local conservation body's staff poaching an impala"
- Increase of human-elephant conflict
- Theft of radio & solar equipment used

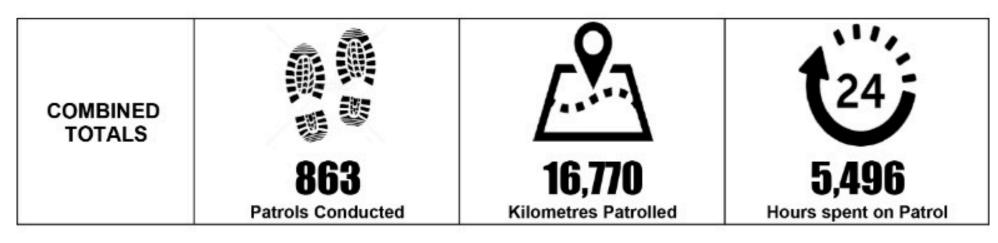
for anti poaching



VICTORIA FALLS ANTI-POACHING UNIT VICTORIA FALLS ZIMBABWE



COMBINED OPERATIONS REPORT										
	01 Jan,2021 to 30 Jun,2021									
		FOOT			HORSEBACK			VEHICLE		
22 83 - ¹	PATROL	DISTANCE (KM)	HOURS	PATROL LEGS	DISTANCE (KM)	HOURS	PATROL LEGS	DISTANCE (KM)	HOURS	
VFAPU VFAPU	5 6 1	4,353	2,711	1	7	4	134	3,244	367	
Zambez Horse Safaris	9	51	33	390	6,568	2,044	170	2,399	281	
VFAPU VFAPU		25	8							
TOTALS	375	4,492	2,780	393	6,610	2,060	306	5,653	649	



		INCURSIONS DETECTED	VERBAL WARNINGS	ARRESTS MADE	SNARES RECOVERED	WOOD CUTTING	FISHING TOOLS	TRADITIONAL WEAPONS	INJURED ANIMALS	ANIMALS RESCUED
VFAPU	VFAPU Scouts	150	273	123	317	331		6	5	5
STATE	Zambezi Horse Safaris	175	19		395	51	2		35	11
VFAPU	VFAPU Volunteers	0			1	0				
тот	TALS	220	301	130	713	392	2	6	40	16

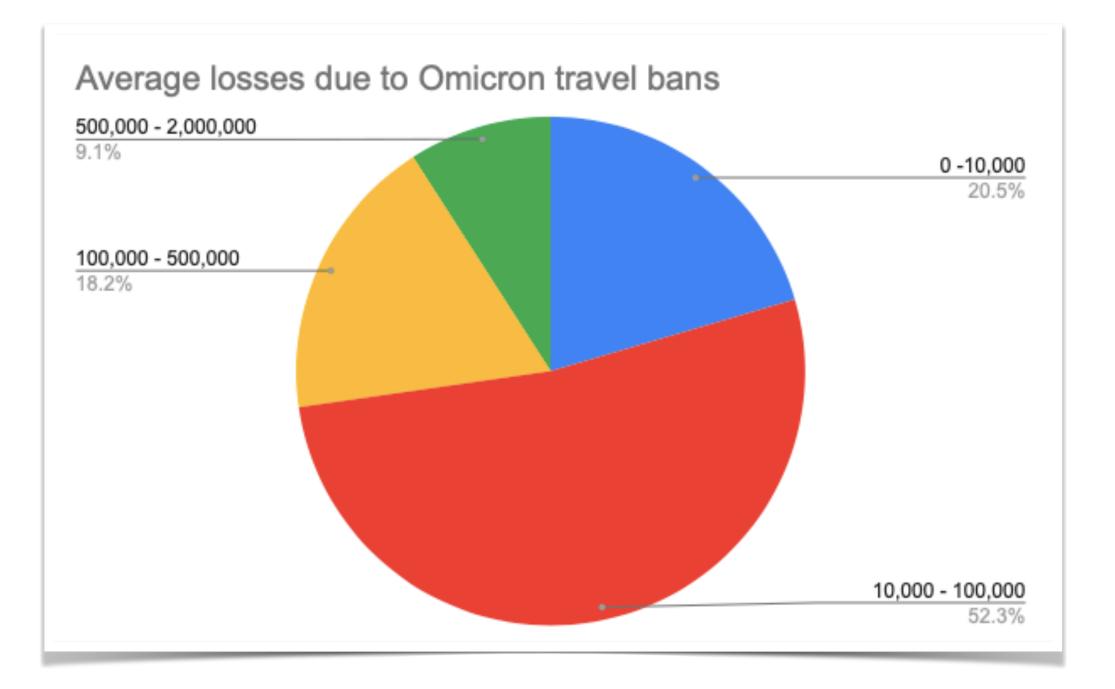
\$134,383 Per business in the first week

Average value of cancellations since the latest set of travel bans following the announcement of the Omicron variant

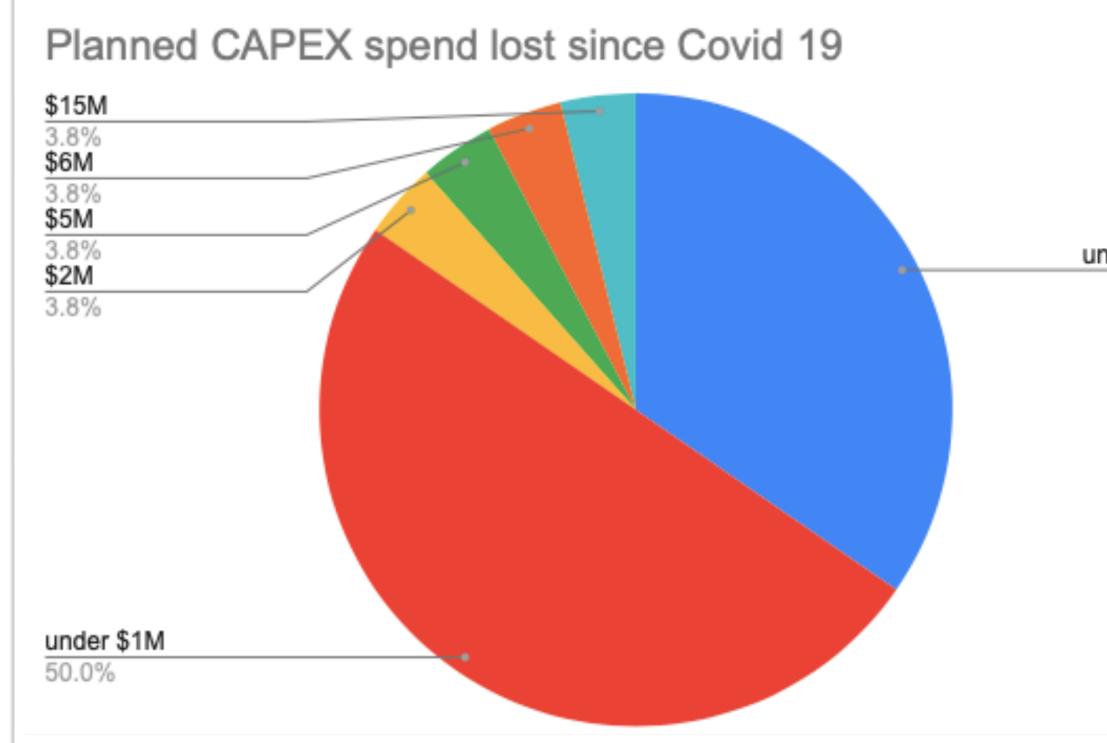


Business losses since latest travel ban (26th Nov)

- Between 70-95% lost bookings for Dec & Jan
- "About \$50K but if this continues past January will run into the millions"
- This is the booking season : those 2022 have all been cancelled whilst new bookings have ceased!



Lost CAPEX spend since Covid-19





Most business seen 100% reduction

New builds put on hold

 Postponements average 3 years after "end of Covid"

\$33 million not spent

under \$100K 34.6%



"In 2019 we spent \$25million; in 2020 \$1,2million and in 2021 \$3,2million"

Decrease in procurement of goods and services from a single company due to Covid-19



Indirect losses **Due to tourism losses**

- Average of 76% indirect spend decrease
- Reduced spend on local goods & services •
- Reduced contribution to tax contribution

Decreased spend by 61 tourism companies on procurement : TOTAL US\$156 million since start of Covid -19



DIRECT

At business where tourists purchase goods or services

INDIRECT

Supplying and supporting industries

INDUCED

Employees spending in the economy

Tourism employment losses since Covid 19

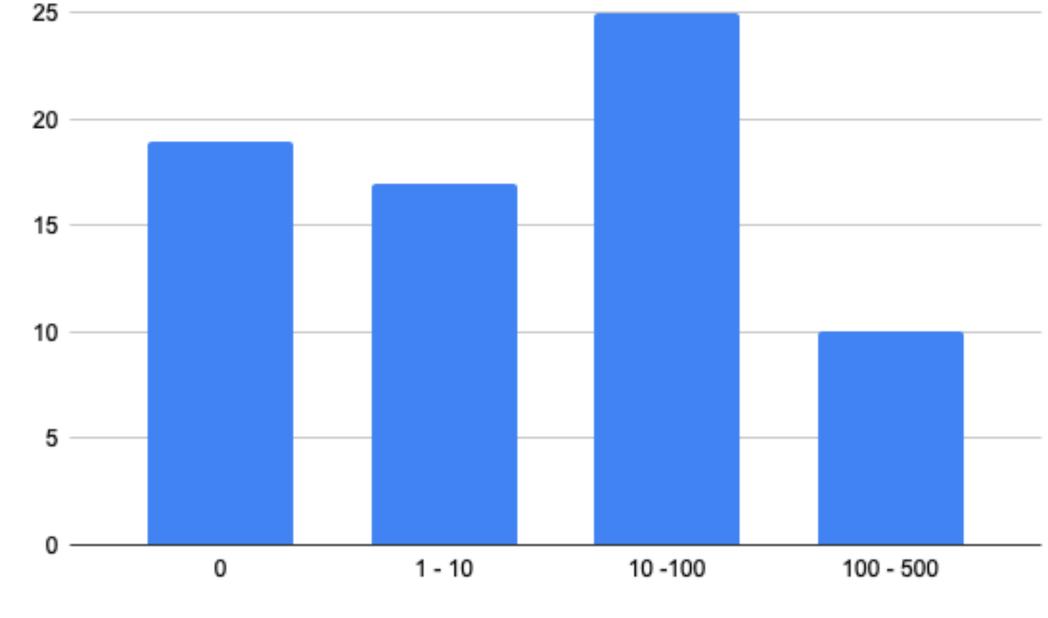
- Reduced working hours
- Reduced pay
- No new hires
- No employment of freelance
- No staff development
- Often 1 person employed supports over 10 members of a household



In 56 companies : 3,478 livelihoods lost

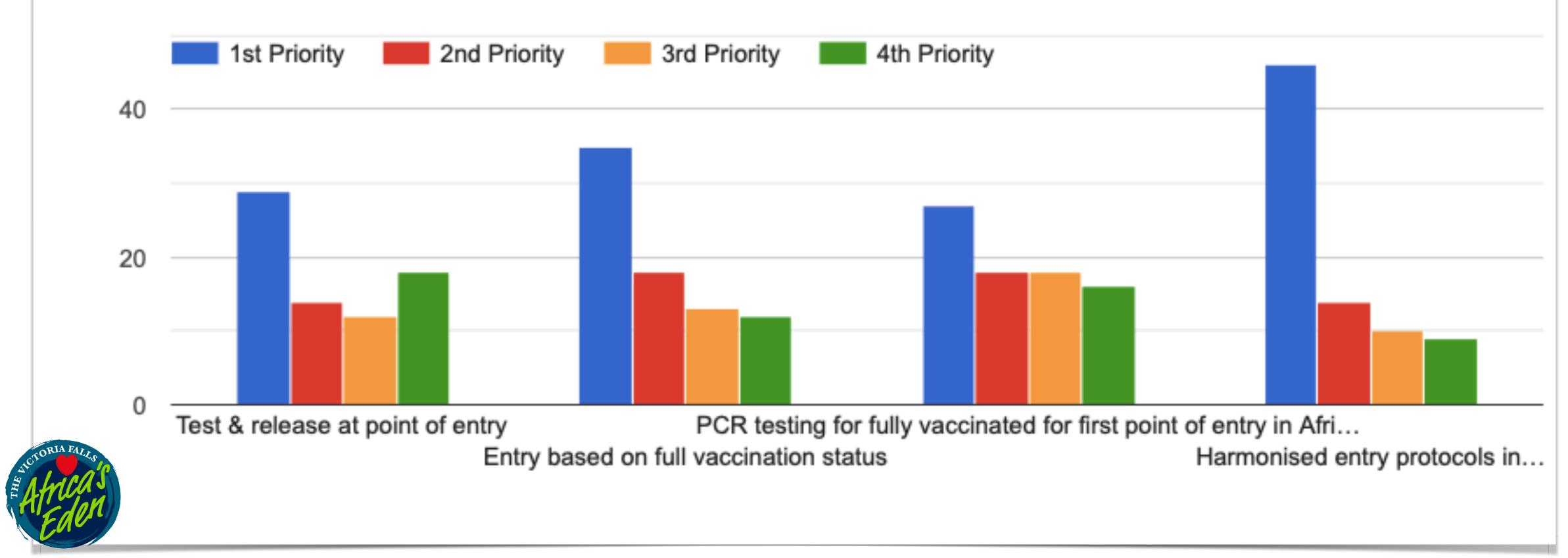
"No redundancies; but I had to get a job overseas to keep the team employed"







What would you propose as a solution to the current crisis to the Africa's Eden tourism industry in order of priority?



Proposed solutions